

## Testimonials

Charlotte Import. We were referred to SYCD by another dealer friend. We were having a very difficult time with our bank. SYCD met with our lender, bought us some additional time. When we decided we did not wish to continue in business SYCD was able to get my personal guarantee released. This was the best outcome I could have hoped for. I recommend them to anyone and everyone who asks.

Albuquerque Import. A dealer friend of mine called me and told me to call these guys. I was very leery of calling them. Dealers today need someone else on their side. That is David Swanson. I would call David 6-7 times daily and nearly every time I talked with him, he was very positive. He has a lot of beliefs in his abilities and he did a great job with our lender. I really believed it was a hopeless situation but David convinced me that I needed to make some fundamental changes in my business, which I did. He met with my lender, crafted a great deal for me and I am working his plan. When he tells you to stock certain kinds of used cars and trucks... listen to him... He is right!!!!

Chicago Import. We had already decided to throw in the towel. A friend recommended that I at least talk to SYCD before I did. I am very happy that I did. They saw a way for me to keep my main store open. We had met with a local banker before we hired SYCD and we were turned down. David restructured our approach, he called the Bank the very first day at the store and met with them. To my surprise this same bank offered me a LOC to run my main dealership. I must admit I am still shaking my head.

California Domestic. Who says a fabulous attitude can't carry the day. These are bright guys with a proven plan.

Alabama dealer/VP. We hired SYCD and frankly were thinking we might have thrown good money after bad. We were convinced that our situation was terminal. David disagreed. He was able to keep us open about 5 months longer than we were supposed to be. David made at least 12 trips to my dealerships and my lender. He needs to buy his own plane! I appreciate his hard work and my ability to call him at any hour of the day.

Maryland Domestic. We had about 30 days to respond to our lender's demand for a \$600k investment. David reviewed our financials, found several mis-posted loans of mine (to my dealership). He corrected them and met with my lender. At the end of

the day, I had to invest about 80k. More important.... David cares. My wife and I were so stressed out as we had never been in anything like this and David made me see hope. He brought hope back to my dealership.

Kansas Independent. Our lender came and picked up 1 of 24 cars. They said they were coming the following morning to get the rest. We did not have the funds to pay our Sold Out of Trust cars. We called David at 9:30pm. (We had never yet talked with SYCD but we called their 24 hour emergency line). He was in bed! He took our call, got up, worked all night and by 10AM the lender called and said that they would give us time to work out our problem!! They never picked up another car and David got them to release the one they did. David then negotiated a repayment plan so that we could remain open! I told David when I saw him last, that "the good Lord sent him to me! "

New Jersey Independent. I called SYCD after I saw their ad in Automotive news. I called and discussed my situation with several of the SYCD staff. Now my store had been closed up by my lender about 45 days before SYCD took my case. I reopened my dealership about 120 days after calling SYCD!!!!!! To get my dealership reopened, SYCD negotiated repayment plans with 3 floor plan lenders, got my rights at the Auction reestablished and got me a SBA loan for my dealership real estate!!! SYCD is the best... they are genuine people who give a damn...

Nebraska Import dealer. We were referred to SYCD. We specifically were interested in hiring David Swanson to negotiate a purchase of a dealership that we wanted to purchase. David traveled cross country, decided that it was best to buy the existing business, he performed an in-depth book audit, negotiated the purchase and even assisted in drafting the purchase and sale agreements. David understands dealership financials and lender relationships better than anyone I know. He was worth every penny he charged us!

Los Angeles Domestic dealer. We were very skeptical when we saw the advertisement of SYCD. We did contact them and they quickly took our case. Boy are we glad they did. Our lender cut us off about 4 months before we called SYCD. They were able to get our lender to turn back on our lines.

Philadelphia Chrysler-Dodge-Jeep dealer. The #1 thing I can say about SYCD is that they care and they are smart! I asked to be included in the meeting with our lender. We were on a forbearance agreement that was about to expire. Having the smartest guy in the room on your side, well it made a difference. We were able to get our working capital guides lowered to something reasonable and they gave us

more time to work out our problems. I would have been closed if it were not for them. David Swanson saved my dealership!

Florida import. We hired SYCD in 2008. Our situation was dire. SYCD met with our lender ( they did a lot of work with SYCD ) and several months later the bank made us an offer to keep our dealership open. We never thought this would happen. We really thought they had lost their heads as we couldn't see any way out of our situation but David kept telling us to keep a positive attitude. When the bank made the offer to us, we were stunned.